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Compart Press Release

Compart and Ricoh expand cooperation into Scandinavia

July 1, 2014

[Böblingen/Solna, July 1, 2014] – Compart and Ricoh expand cooperation into Scandinavia

Compart and Ricoh have entered into a reseller partnership for northern Europe. The contract was signed at the beginning of this year. In addition to its own products, Ricoh will sell Compart's multi-channel document management solutions in Sweden, Denmark, Norway, Finland and Iceland. Both partners agree that their systems and know-how complement one another perfectly. Julian Kortländer, Partner Manager for Northern Europe at Compart: "In Scandinavia, Ricoh is the supplier-of-choice for IT-driven control of printing processes. We expect the cooperation to spur a lot of customer interest in one of the most lucrative markets in Europe." Compart is pleased to have found such a strong and reliable partner for this region, remarked Kortländer. "The cooperation is excellent and has already proven its excellence in joint projects."

Ricoh is hardly a stranger to Compart. Both companies have already been working together successfully in Germany for several years. Tommy Segelberg, Director of Nordic Operations at Ricoh, came to know its partner as a leading technology supplier of solutions for multi-channel document processing. "Compart's international team has comprehensive expertise grounded in years of experience in developing solutions even for complex corporate structures. By expanding their global partnership they hope to penetrate the Nordic market more fully and respond to customer requirements more closely. The purpose of the partnership is to develop innovative and customized solutions that are technologically advanced and future-proof, and that far outstrip the competition, both in digital document processing and traditional hard-copy printing. Kortländer also appreciates Compart's reliability and fairness in its dealings with customers, partners, and employees.

Image 1: Julian Kortländer, Partner Manager at Compart



Caption 1: Partner Manager Julian Kortländer intends to win customers for Compart in the lucrative Scandinavian market.

Image 2: Tommy Segelberg



Caption 2: For Tommy Segelberg of Ricoh Nordics, Compart is the first choice in technology for universal document processing.

About Ricoh

Ricoh is a global technology company specialising in office imaging equipment, production print solutions, document management systems and IT services. Headquartered in Tokyo, Ricoh Group operates in about 200 countries and regions. In the financial year ending March 2014, Ricoh Group had worldwide sales of 2,236 billion yen (approx. 21.7 billion USD).

The majority of the company's revenue comes from products, solutions and services that improve the interaction between people and information. Ricoh also produces award-winning digital cameras and specialized industrial products. It is known for the quality of its technology, the exceptional standard of its customer service and sustainability initiatives.

Under its corporate tagline, *imagine. change*. Ricoh helps companies transform the way they work and harness the collective imagination of their employees.

www.ricoh.se

About Compart

Compart is a leading international supplier of multi-channel solutions for document processing and management. The company, headquartered in Germany, has been a market presence for over twenty years and has subsidiaries in Europe and North America as well as a network of partners in Latin America.

Compart helps companies boost the efficiency of their operations with solutions for quick and flexible processing of high-volume data streams and document quantities. The scalable and platform-independent DocBridge® family of products, designed, developed and supported by Compart, allows documents to be output anytime, anywhere, digitally or on paper.

The company enjoys a worldwide reputation as an innovative market leader as well as a developer of professional and leading-edge solutions in the field of document management. More than 1,200 customers in 42 countries rely on Compart solutions, in industries that range from finance, insurance, and retail to printers, telecommunications, utilities and healthcare. Furthermore, Compart is a technology partner for numerous leading manufacturers in the industry.

www.compart.com

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